

Corporate Learning Institute Features Dina Vance as Guest Expert in Professional Development Series

February 7, 2018. New York, NY. Dina Vance, Senior Vice President, Managing Director North America for Ulysses Learning is among the first to be featured in a special project sponsored by Corporate Learning Institute and Fulcrum Network. The project *Road Warriors: The Making of Organizational Trainers and Consultants*, showcases advice from training and development industry experts to assist others in their professional development.

“It was an honor for me to contribute to this project,” says Vance. “I remember having some great mentors when I first started my career in training and development and I’m happy to pay that forward. I believe we all benefit from sharing our lessons learned and insights with each other.”

The focus of Dina’s article is on developing the skills and knowledge to build healthy client relationships. “Remember to always keep it professional,” she notes. “That means you’ve got to care about your client as a business professional, make it your business to help them look good in their company, and put your focus on ensuring their project is a wild success and that they get the results you promised.”

For a pdf of the complete article, [click here](#).

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